



# EMERGENCY MEDICAL SERVICES FOR SEDALIA & PETTIS COUNTY

**City Council Work Session**

Tuesday, July 6, 2010

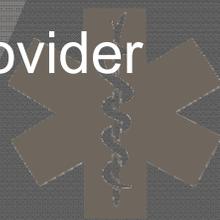
# BACKGROUND INFORMATION

- Sedalia / Pettis County jointly manage emergency medical services (EMS) contract
  - EMA is the coordinating agency
  - Service provided throughout Pettis County
    - Except in existing rural ambulance districts
- Current Provider
  - American Paramedical Services, Inc
    - Sole provider since 2000, contract expired 2/2009
    - Locally-owned, operated private ambulance service



# BACKGROUND INFORMATION

- Stakeholder Committee Developed Request for Proposals
  - Committee included : Cities, County EMA, Sedalia Fire/Police, County Sherriff, County VFD, Bothwell RHC, Katy Trail Community Health, etc.
- RFP Issued in 2009
  - 3 year contract to provide ALS service to County
    - 2 qualified respondents
      - American Paramedical Service, Inc. (APSI) - current provider
      - American Medical Response (AMR) - previous provider



# CURRENT CHALLENGES

- Demand for Services Continues to Increase
  - Aging Demographics of the Community
    - 33% of Pettis County residents are 50 or older
    - 14% of residents are between 40 and 49
- Costs Increasing, Revenues Falling Behind
  - Recent data shows costs increasing 20-28%
  - Same data shows revenues increasing by 8%
    - Result: It is costing more to provide the level of service but revenue is not meeting the increased costs



# CURRENT CHALLENGES

- Current funding / operational model for EMS service in Sedalia / Pettis County is no longer sustainable
  - Revenue generated solely from services provided will not cover operational costs going forward
    - Medicare/Medicaid reimbursement rates
    - Non-payment by uninsured patients
    - Low revenue outbound hospital transfers



# RFP RESPONSES

## ◎ APSI

- Provide 3 full-time ALS units
  - 2 units on duty at all times within Pettis County
- Subsidy request
  - \$120,000 per year of the 3 year agreement

## ◎ AMR

- Provide 2.5 full-time ALS units
  - 2 units on duty at all times within Pettis County
- Subsidy request
  - Regulated rates and/or cash subsidy



# FUTURE CHOICES

*With the understanding that the current model is unsustainable, there will be a need to make critical decisions regarding EMS service in the near future.*

- ◎ Direct subsidy to EMS provider
  - City/County could make direct financial payments to support EMS service
    - On-going, likely increasing, budget impact to continue to provide EMS service



# FUTURE CHOICES

*With the understanding that the current model is unsustainable, there will be a need to make critical decisions regarding EMS service in the near future.*

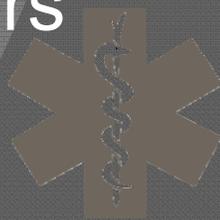
- ◎ Modifications to EMS services
  - Reduce number of full-time EMS units on duty
    - Likely to increase response times, increase out-bound transfer wait times
  - Provide BLS service as opposed to current ALS



# FUTURE CHOICES

*With the understanding that the current model is unsustainable, there will be a need to make critical decisions regarding EMS service in the near future.*

- City provides EMS service within City
  - Run EMS service using Sedalia FD EMTs
    - Would require staffing / facility adjustments to FD
  - Does not provide for outbound hospital transfers
  - Does not address County residents



# FUTURE CHOICES

*With the understanding that the current model is unsustainable, there will be a need to make critical decisions regarding EMS service in the near future.*

- ◎ Secure revenue stream to support EMS
  - Create a funding district to provide necessary resources to maintain/expand EMS service
    - District could contract for services or staff its own operation



# FUTURE CHOICES

*With the understanding that the current model is unsustainable, there will be a need to make critical decisions regarding EMS service in the near future.*

- The best option is most likely some combination of the previous options



# RECOMMENDATIONS

- Extend a 1 year contract to APSI to continue providing EMS service
  - APSI willing to commit to 1 year without subsidy
- Reconstitute the EMS Committee
  - Oversee contract with APSI
  - Begin investigation to determine the best options for providing desired EMS service to Sedalia / Pettis County
  - Make recommendation to City / County regarding service levels and future funding sources





# EMERGENCY MEDICAL SERVICES FOR SEDALIA & PETTIS COUNTY

**City Council Work Session**

Tuesday, July 6, 2010